

**Valley Service Center**  
**Profit & Loss**  
 November 2013

	<u>Nov 13</u>	<u>Nov 12</u>	<u>\$ Change</u>	<u>% Change</u>
<b>Income</b>				
<b>CONTRIBUTIONS</b>	2,767.45	1,143.62	1,623.83	141.99%
<b>LITERATURE SALES</b>				
<b>Book Sales</b>	636.15	558.25	77.90	13.95%
<b>Chip Sales</b>	80.00	104.00	-24.00	-23.08%
<b>Total LITERATURE SALES</b>	716.15	662.25	53.90	8.14%
<b>OTHER INCOME</b>				
<b>Donations</b>	0.00	3.50	-3.50	-100.0%
<b>Total OTHER INCOME</b>	0.00	3.50	-3.50	-100.0%
<b>Total Income</b>	3,483.60	1,809.37	1,674.23	92.53%
<b>Cost of Goods Sold</b>				
<b>Cost of Goods Sold</b>	559.59	529.11	30.48	5.76%
<b>Total COGS</b>	559.59	529.11	30.48	5.76%
<b>Gross Profit</b>	2,924.01	1,280.26	1,643.75	128.39%
<b>Expense</b>				
<b>GENERAL OFFICE EXPENSES</b>				
<b>Insurance</b>	102.00	102.03	-0.03	-0.03%
<b>Internet Service</b>	45.00	30.00	15.00	50.0%
<b>Office Manager Expense</b>	880.00	640.00	240.00	37.5%
<b>Postage and Delivery</b>	46.00	0.00	46.00	100.0%
<b>Rent - Intergroup</b>	20.00	44.28	-24.28	-54.83%
<b>Rent - Office</b>	444.00	431.00	13.00	3.02%
<b>Travel - Ofc Mgr Mtg</b>	5.50	0.00	5.50	100.0%
<b>Total GENERAL OFFICE EXPENSES</b>	1,542.50	1,247.31	295.19	23.67%
<b>LITERATURE PURCHASES</b>				
<b>Pamphlet Purchases</b>	0.00	95.00	-95.00	-100.0%
<b>Total LITERATURE PURCHASES</b>	0.00	95.00	-95.00	-100.0%
<b>PRINTING &amp; REPRODUCTION</b>				
<b>Meeting Schedules</b>	38.37	0.00	38.37	100.0%
<b>Misc. Copying</b>	67.44	0.00	67.44	100.0%
<b>Newsletter</b>	34.53	38.74	-4.21	-10.87%
<b>Total PRINTING &amp; REPRODUCTION</b>	140.34	38.74	101.60	262.26%
<b>UTILITIES</b>				
<b>Telephone</b>				
<b>925 829 0666 - Hotline</b>	43.10	37.20	5.90	15.86%
<b>925 829 3160</b>	61.46	48.80	12.66	25.94%

**Valley Service Center**  
**Profit & Loss**  
November 2013

	<u>Nov 13</u>	<u>Nov 12</u>	<u>\$ Change</u>	<u>% Change</u>
AT&T Long Distance	4.25	3.32	0.93	28.01%
Automated Hotline -Freedom Voic	26.04	30.66	-4.62	-15.07%
<b>Total Telephone</b>	<u>134.85</u>	<u>119.98</u>	<u>14.87</u>	<u>12.39%</u>
<b>Total UTILITIES</b>	<u>134.85</u>	<u>119.98</u>	<u>14.87</u>	<u>12.39%</u>
<b>Total Expense</b>	<u>1,817.69</u>	<u>1,501.03</u>	<u>316.66</u>	<u>21.1%</u>
<b>Net Income</b>	<u><u>1,106.32</u></u>	<u><u>-220.77</u></u>	<u><u>1,327.09</u></u>	<u><u>-601.12%</u></u>

**Valley Service Center**  
**Profit & Loss**  
 March through November 2013

	<u>Mar - Nov 13</u>	<u>Mar - Nov 12</u>	<u>\$ Change</u>	<u>% Change</u>
<b>Income</b>				
CONTRIBUTIONS	15,441.14	11,657.06	3,784.08	32.46%
<b>LITERATURE SALES</b>				
Book Sales	7,133.60	6,176.61	956.99	15.49%
Chip Sales	858.75	908.02	-49.27	-5.43%
Mini Pamphlets	46.50	0.00	46.50	100.0%
Newsletter	32.00	27.00	5.00	18.52%
<b>Total LITERATURE SALES</b>	<u>8,070.85</u>	<u>7,111.63</u>	<u>959.22</u>	<u>13.49%</u>
<b>OTHER INCOME</b>				
Donations	0.00	16.74	-16.74	-100.0%
Petty Cash	0.00	169.50	-169.50	-100.0%
<b>Total OTHER INCOME</b>	<u>0.00</u>	<u>186.24</u>	<u>-186.24</u>	<u>-100.0%</u>
<b>UNITY FUNCTIONS</b>				
VSC Annual Picnic	3,116.00	1,964.94	1,151.06	58.58%
<b>Total UNITY FUNCTIONS</b>	<u>3,116.00</u>	<u>1,964.94</u>	<u>1,151.06</u>	<u>58.58%</u>
<b>Total Income</b>	26,627.99	20,919.87	5,708.12	27.29%
<b>Cost of Goods Sold</b>				
Cost of Goods Sold	6,361.76	5,550.32	811.44	14.62%
<b>Total COGS</b>	<u>6,361.76</u>	<u>5,550.32</u>	<u>811.44</u>	<u>14.62%</u>
<b>Gross Profit</b>	20,266.23	15,369.55	4,896.68	31.86%
<b>Expense</b>				
<b>GENERAL OFFICE EXPENSES</b>				
Bank Charge	0.00	0.00	0.00	0.0%
Corporate fee	25.00	35.00	-10.00	-28.57%
Donations	285.15	0.00	285.15	100.0%
Insurance	918.05	816.24	101.81	12.47%
Internet Service	370.00	270.00	100.00	37.04%
Licenses and Permits	21.00	31.00	-10.00	-32.26%
Office Equipment	0.00	753.59	-753.59	-100.0%
Office Manager Expense	7,920.00	7,689.62	230.38	3.0%
Office, Misc.	222.33	50.00	172.33	344.66%
Postage and Delivery	79.12	90.00	-10.88	-12.09%
Rent - Intergroup	180.00	255.68	-75.68	-29.6%
Rent - Office	3,931.00	3,824.00	107.00	2.8%
Sales Tax	831.00	755.00	76.00	10.07%
Subscriptions - Grapevine	34.97	34.97	0.00	0.0%
Supplies, Bus	280.19	216.37	63.82	29.5%
Travel - Ofc Mgr Mtg	670.00	810.34	-140.34	-17.32%

**Valley Service Center**  
**Profit & Loss**  
 March through November 2013

	<u>Mar - Nov 13</u>	<u>Mar - Nov 12</u>	<u>\$ Change</u>	<u>% Change</u>
Web Services	282.14	0.00	282.14	100.0%
<b>Total GENERAL OFFICE EXPENSES</b>	<b>16,049.95</b>	<b>15,631.81</b>	<b>418.14</b>	<b>2.68%</b>
<b>LITERATURE PURCHASES</b>				
Birthday Chips	0.00	0.00	0.00	0.0%
Pamphlet Purchases	399.92	259.00	140.92	54.41%
<b>Total LITERATURE PURCHASES</b>	<b>399.92</b>	<b>259.00</b>	<b>140.92</b>	<b>54.41%</b>
<b>PRINTING &amp; REPRODUCTION</b>				
Meeting Schedules	227.20	663.95	-436.75	-65.78%
Misc. Copying	225.38	197.20	28.18	14.29%
Newsletter	295.58	334.51	-38.93	-11.64%
<b>Total PRINTING &amp; REPRODUCTION</b>	<b>748.16</b>	<b>1,195.66</b>	<b>-447.50</b>	<b>-37.43%</b>
<b>UNITY FUNCTION EXPENSES</b>				
Anniv. Dinner Expense	0.00	101.85	-101.85	-100.0%
VSC Picnic Exp.	578.53	951.83	-373.30	-39.22%
Workshop Expenses	176.73	225.57	-48.84	-21.65%
<b>Total UNITY FUNCTION EXPENSES</b>	<b>755.26</b>	<b>1,279.25</b>	<b>-523.99</b>	<b>-40.96%</b>
<b>UTILITIES</b>				
Telephone				
925 829 0666 - Hotline	363.83	328.65	35.18	10.7%
925 829 3160	544.24	452.11	92.13	20.38%
AT&T Long Distance	38.07	14.88	23.19	155.85%
Automated Hotline -Freedom Voic	282.02	285.86	-3.84	-1.34%
<b>Total Telephone</b>	<b>1,228.16</b>	<b>1,081.50</b>	<b>146.66</b>	<b>13.56%</b>
<b>Total UTILITIES</b>	<b>1,228.16</b>	<b>1,081.50</b>	<b>146.66</b>	<b>13.56%</b>
Void	0.00	0.00	0.00	0.0%
<b>Total Expense</b>	<b>19,181.45</b>	<b>19,447.22</b>	<b>-265.77</b>	<b>-1.37%</b>
<b>Net Income</b>	<b>1,084.78</b>	<b>-4,077.67</b>	<b>5,162.45</b>	<b>-126.6%</b>

## Valley Service Center Profit & Loss Budget vs. Actual

March through November 2013

	<u>Mar - Nov 13</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
<b>Income</b>				
<b>CONTRIBUTIONS</b>	15,441.14	12,299.94	3,141.20	125.54%
<b>LITERATURE SALES</b>				
<b>Book Sales</b>	7,133.60	6,711.93	421.67	106.28%
<b>Chip Sales</b>	858.75	1,001.88	-143.13	85.71%
<b>Mini Pamphlets</b>	46.50	37.44	9.06	124.2%
<b>Newsletter</b>	32.00	36.00	-4.00	88.89%
<b>Total LITERATURE SALES</b>	<u>8,070.85</u>	<u>7,787.25</u>	<u>283.60</u>	<u>103.64%</u>
<b>UNITY FUNCTIONS</b>				
<b>Anniversary Dinner</b>				
<b>VSC Annual Picnic</b>	3,116.00	2,000.00	1,116.00	155.8%
<b>Total UNITY FUNCTIONS</b>	<u>3,116.00</u>	<u>2,000.00</u>	<u>1,116.00</u>	<u>155.8%</u>
<b>Total Income</b>	26,627.99	22,087.19	4,540.80	120.56%
<b>Cost of Goods Sold</b>				
<b>Cost of Goods Sold</b>	6,361.76	5,861.61	500.15	108.53%
<b>Total COGS</b>	<u>6,361.76</u>	<u>5,861.61</u>	<u>500.15</u>	<u>108.53%</u>
<b>Gross Profit</b>	20,266.23	16,225.58	4,040.65	124.9%
<b>Expense</b>				
<b>GENERAL OFFICE EXPENSES</b>				
<b>Bank Charge</b>		24.75	-24.75	
<b>Corporate fee</b>	25.00	35.00	-10.00	71.43%
<b>Donations</b>	285.15	267.00	18.15	106.8%
<b>Insurance</b>	918.05	1,080.00	-161.95	85.01%
<b>Internet Service</b>	370.00	360.00	10.00	102.78%
<b>Licenses and Permits</b>	21.00	31.00	-10.00	67.74%
<b>Office Equipment</b>		550.00	-550.00	
<b>Office Manager Expense</b>	7,920.00	7,497.00	423.00	105.64%
<b>Office, Misc.</b>	222.33	210.06	12.27	105.84%
<b>Postage and Delivery</b>	79.12	112.50	-33.38	70.33%
<b>Rent - Intergroup</b>	180.00	180.00		100.0%
<b>Rent - Office</b>	3,931.00	3,916.67	14.33	100.37%
<b>Sales Tax</b>	831.00	755.00	76.00	110.07%
<b>Subscriptions - Grapevine</b>	34.97	70.00	-35.03	49.96%
<b>Supplies, Bus</b>	280.19	262.53	17.66	106.73%
<b>Travel - Ofc Mgr Mtg</b>	670.00	621.99	48.01	107.72%
<b>Web Services</b>	282.14	150.03	132.11	188.06%
<b>Total GENERAL OFFICE EXPENSE</b>	<u>16,049.95</u>	<u>16,123.53</u>	<u>-73.58</u>	<u>99.54%</u>
<b>LITERATURE PURCHASES</b>				

**Valley Service Center**  
**Profit & Loss Budget vs. Actual**  
 March through November 2013

	<u>Mar - Nov 13</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Pamphlet Purchases	399.92	322.56	77.36	123.98%
<b>Total LITERATURE PURCHASES</b>	<b>399.92</b>	<b>322.56</b>	<b>77.36</b>	<b>123.98%</b>
<b>PRINTING &amp; REPRODUCTION</b>				
Meeting Schedules	227.20	547.56	-320.36	41.49%
Misc. Copying	225.38	217.53	7.85	103.61%
Newsletter	295.58	345.06	-49.48	85.66%
<b>Total PRINTING &amp; REPRODUCTION</b>	<b>748.16</b>	<b>1,110.15</b>	<b>-361.99</b>	<b>67.39%</b>
<b>UNITY FUNCTION EXPENSES</b>				
VSC Picnic Exp.	578.53	944.39	-365.86	61.26%
Workshop Expenses	176.73	200.00	-23.27	88.37%
<b>Total UNITY FUNCTION EXPENSES</b>	<b>755.26</b>	<b>1,144.39</b>	<b>-389.13</b>	<b>66.0%</b>
<b>UTILITIES</b>				
<b>Telephone</b>				
925 829 0666 - Hotline	363.83	337.50	26.33	107.8%
925 829 3160	544.24	450.00	94.24	120.94%
AT&T Long Distance	38.07	22.50	15.57	169.2%
Automated Hotline -Free	282.02	300.06	-18.04	93.99%
<b>Total Telephone</b>	<b>1,228.16</b>	<b>1,110.06</b>	<b>118.10</b>	<b>110.64%</b>
<b>Total UTILITIES</b>	<b>1,228.16</b>	<b>1,110.06</b>	<b>118.10</b>	<b>110.64%</b>
<b>Total Expense</b>	<b>19,181.45</b>	<b>19,810.69</b>	<b>-629.24</b>	<b>96.82%</b>
<b>Net Income</b>	<b>1,084.78</b>	<b>-3,585.11</b>	<b>4,669.89</b>	<b>-30.26%</b>

## Valley Service Center Group Contribution Summary March through November 2013

	<u>Mar 13</u>	<u>Apr 13</u>	<u>May 13</u>	<u>Jun 13</u>	<u>Jul 13</u>	<u>Aug 13</u>	<u>Sep 13</u>	<u>Oct 13</u>	<u>Nov 13</u>	<u>TOTAL</u>
As Bill Sees It	0.00	340.00	0.00	0.00	0.00	0.00	0.00	375.00	0.00	715.00
Back To Basics	0.00	0.00	0.00	0.00	0.00	0.00	70.79	0.00	0.00	70.79
Broken Elevator Group	112.75	123.20	0.00	0.00	0.00	98.00	0.00	0.00	0.00	333.95
By the Book	0.00	94.60	0.00	0.00	129.06	0.00	0.00	146.04	0.00	369.70
Crossroads Fellowship	90.00	90.00	90.00	180.00	180.00	180.00	180.00	1,680.00	180.00	2,850.00
EBYPAA	100.00	0.00	0.00	0.00	0.00	0.00	0.00	200.00	0.00	300.00
Friday Night Fellowship	0.00	0.00	0.00	0.00	62.70	0.00	0.00	0.00	0.00	62.70
Friday Night Live	118.80	0.00	0.00	0.00	112.62	0.00	0.00	27.83	0.00	259.25
Groupo Livermore	0.00	0.00	0.00	0.00	0.00	0.00	250.00	0.00	0.00	250.00
Hard Knox Group	0.00	0.00	134.00	0.00	0.00	0.00	0.00	0.00	118.80	252.80
Ind	0.00	0.00	0.00	20.00	10.00	0.00	0.00	10.89	0.00	40.89
Intergroup Meeting	39.00	27.00	23.65	26.36	43.00	27.65	23.00	38.00	32.07	279.73
Jay-Walkers	34.63	97.56	0.00	44.59	105.24	60.55	49.80	77.26	59.05	528.68
Ladies Lifeline	126.46	162.58	152.23	95.29	160.22	205.15	163.74	134.54	280.54	1,480.75
Letting Go Group	0.00	126.00	0.00	0.00	105.00	0.00	0.00	108.50	0.00	339.50
Monday Nite Live	0.00	0.00	0.00	250.00	0.00	0.00	0.00	0.00	0.00	250.00
Primary Purpose	0.00	462.09	0.00	0.00	0.00	665.29	0.00	0.00	0.00	1,127.38
Rebellion Dogs	0.00	0.00	0.00	0.00	0.00	116.61	0.00	0.00	173.00	289.61
S. R. Recovery Group	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	114.29	114.29
Saturday Morning Breakfast	0.00	0.00	0.00	0.00	502.16	0.00	0.00	0.00	1,190.24	1,692.40
Serenity Seekers	0.00	0.00	0.00	94.24	210.18	0.00	0.00	0.00	0.00	304.42
Sunday Morning Coffee - Dublin	0.00	0.00	0.00	0.00	433.80	0.00	0.00	0.00	254.10	687.90
The Unscripted Men's Group	331.00	345.00	0.00	140.00	100.80	69.30	78.40	93.10	191.80	1,349.40
There is a Solution	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	60.00	60.00
Tri-Valley Fellowship	10.00	52.75	0.00	50.00	25.00	0.00	25.00	25.00	25.00	212.75
Tues. Night Women's Step Study	0.00	0.00	0.00	0.00	39.00	0.00	0.00	0.00	0.00	39.00
Women Staying in the Book	37.80	75.00	85.20	101.70	76.20	34.47	82.68	80.40	88.56	662.01
Words Of Wisdom	0.00	0.00	0.00	518.24	0.00	0.00	0.00	0.00	0.00	518.24
<b>TOTAL</b>	<b><u>1,000.44</u></b>	<b><u>1,995.78</u></b>	<b><u>485.08</u></b>	<b><u>1,520.42</u></b>	<b><u>2,294.98</u></b>	<b><u>1,457.02</u></b>	<b><u>923.41</u></b>	<b><u>2,996.56</u></b>	<b><u>2,767.45</u></b>	<b><u>15,441.14</u></b>