

Valley Service Center
Profit & Loss
July 2013

	<u>Jul 13</u>	<u>Jul 12</u>	<u>\$ Change</u>	<u>% Change</u>
Income				
CONTRIBUTIONS	2,294.98	1,795.01	499.97	27.85%
LITERATURE SALES				
Book Sales	1,274.10	853.16	420.94	49.34%
Chip Sales	66.75	177.00	-110.25	-62.29%
Mini Pamphlets	2.50	0.00	2.50	100.0%
Newsletter	12.00	15.00	-3.00	-20.0%
Total LITERATURE SALES	<u>1,355.35</u>	<u>1,045.16</u>	<u>310.19</u>	<u>29.68%</u>
OTHER INCOME				
Donations	0.00	6.89	-6.89	-100.0%
Total OTHER INCOME	<u>0.00</u>	<u>6.89</u>	<u>-6.89</u>	<u>-100.0%</u>
Total Income	3,650.33	2,847.06	803.27	28.21%
Cost of Goods Sold				
Cost of Goods Sold	<u>1,104.29</u>	<u>787.01</u>	<u>317.28</u>	<u>40.32%</u>
Total COGS	<u>1,104.29</u>	<u>787.01</u>	<u>317.28</u>	<u>40.32%</u>
Gross Profit	2,546.04	2,060.05	485.99	23.59%
Expense				
GENERAL OFFICE EXPENSES				
Insurance	102.00	102.03	-0.03	-0.03%
Internet Service	40.00	30.00	10.00	33.33%
Licenses and Permits	0.00	20.00	-20.00	-100.0%
Office Manager Expense	805.00	969.62	-164.62	-16.98%
Office, Misc.	9.06	0.00	9.06	100.0%
Rent - Intergroup	20.00	44.28	-24.28	-54.83%
Rent - Office	431.00	420.00	11.00	2.62%
Sales Tax	831.00	842.00	-11.00	-1.31%
Subscriptions - Grapevine	0.00	34.97	-34.97	-100.0%
Supplies, Bus	16.35	0.00	16.35	100.0%
Travel - Ofc Mgr Mtg	0.00	502.23	-502.23	-100.0%
Total GENERAL OFFICE EXPENSES	<u>2,254.41</u>	<u>2,965.13</u>	<u>-710.72</u>	<u>-23.97%</u>
LITERATURE PURCHASES				
Birthday Chips	0.00	0.00	0.00	0.0%
Pamphlet Purchases	11.20	76.44	-65.24	-85.35%
Total LITERATURE PURCHASES	<u>11.20</u>	<u>76.44</u>	<u>-65.24</u>	<u>-85.35%</u>
PRINTING & REPRODUCTION				
Misc. Copying	102.95	0.00	102.95	100.0%
Newsletter	43.18	98.58	-55.40	-56.2%

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	<u>Jul 13</u>	<u>Jul 12</u>	<u>\$ Change</u>	<u>% Change</u>
Total PRINTING & REPRODUCTION	146.13	98.58	47.55	48.24%
UNITY FUNCTION EXPENSES				
Workshop Expenses	71.25	0.00	71.25	100.0%
Total UNITY FUNCTION EXPENSES	71.25	0.00	71.25	100.0%
UTILITIES				
Telephone				
925 829 0666 - Hotline	39.61	36.23	3.38	9.33%
925 829 3160	60.71	48.76	11.95	24.51%
AT&T Long Distance	3.87	0.00	3.87	100.0%
Automated Hotline -Freedom Voic	30.91	31.10	-0.19	-0.61%
Total Telephone	135.10	116.09	19.01	16.38%
Total UTILITIES	135.10	116.09	19.01	16.38%
Total Expense	2,618.09	3,256.24	-638.15	-19.6%
Net Income	<u><u>-72.05</u></u>	<u><u>-1,196.19</u></u>	<u><u>1,124.14</u></u>	<u><u>-93.98%</u></u>

Valley Service Center
Profit & Loss
March through July 2013

	<u>Mar - Jul 13</u>	<u>Mar - Jul 12</u>	<u>\$ Change</u>	<u>% Change</u>
Income				
CONTRIBUTIONS	7,296.70	6,294.96	1,001.74	15.91%
LITERATURE SALES				
Book Sales	4,332.65	3,443.26	889.39	25.83%
Chip Sales	502.75	618.77	-116.02	-18.75%
Mini Pamphlets	44.50	0.00	44.50	100.0%
Newsletter	12.00	27.00	-15.00	-55.56%
Total LITERATURE SALES	<u>4,891.90</u>	<u>4,089.03</u>	<u>802.87</u>	<u>19.64%</u>
OTHER INCOME				
Donations	0.00	13.24	-13.24	-100.0%
Petty Cash	0.00	169.50	-169.50	-100.0%
Total OTHER INCOME	<u>0.00</u>	<u>182.74</u>	<u>-182.74</u>	<u>-100.0%</u>
Total Income	12,188.60	10,566.73	1,621.87	15.35%
Cost of Goods Sold				
Cost of Goods Sold	<u>3,796.68</u>	<u>3,129.05</u>	<u>667.63</u>	<u>21.34%</u>
Total COGS	<u>3,796.68</u>	<u>3,129.05</u>	<u>667.63</u>	<u>21.34%</u>
Gross Profit	8,391.92	7,437.68	954.24	12.83%
Expense				
GENERAL OFFICE EXPENSES				
Bank Charge	0.00	0.00	0.00	0.0%
Corporate fee	25.00	25.00	0.00	0.0%
Insurance	510.05	408.12	101.93	24.98%
Internet Service	200.00	150.00	50.00	33.33%
Licenses and Permits	0.00	20.00	-20.00	-100.0%
Office Equipment	0.00	753.59	-753.59	-100.0%
Office Manager Expense	4,115.00	4,579.62	-464.62	-10.15%
Office, Misc.	9.06	50.00	-40.94	-81.88%
Postage and Delivery	18.40	90.00	-71.60	-79.56%
Rent - Intergroup	100.00	78.56	21.44	27.29%
Rent - Office	2,155.00	2,100.00	55.00	2.62%
Sales Tax	831.00	842.00	-11.00	-1.31%
Subscriptions - Grapevine	34.97	34.97	0.00	0.0%
Supplies, Bus	209.88	73.47	136.41	185.67%
Travel - Ofc Mgr Mtg	0.00	502.23	-502.23	-100.0%
Web Services	87.95	0.00	87.95	100.0%
Total GENERAL OFFICE EXPENSES	<u>8,296.31</u>	<u>9,707.56</u>	<u>-1,411.25</u>	<u>-14.54%</u>
LITERATURE PURCHASES				
Birthday Chips	0.00	0.00	0.00	0.0%

Valley Service Center
Profit & Loss
March through July 2013

	<u>Mar - Jul 13</u>	<u>Mar - Jul 12</u>	<u>\$ Change</u>	<u>% Change</u>
Pamphlet Purchases	232.12	92.44	139.68	151.1%
Total LITERATURE PURCHASES	232.12	92.44	139.68	151.1%
PRINTING & REPRODUCTION				
Meeting Schedules	119.07	342.92	-223.85	-65.28%
Misc. Copying	122.33	91.16	31.17	34.19%
Newsletter	209.33	167.72	41.61	24.81%
Total PRINTING & REPRODUCTION	450.73	601.80	-151.07	-25.1%
UNITY FUNCTION EXPENSES				
Anniv. Dinner Expense	0.00	101.85	-101.85	-100.0%
VSC Picnic Exp.	0.00	400.00	-400.00	-100.0%
Workshop Expenses	71.25	96.59	-25.34	-26.24%
Total UNITY FUNCTION EXPENSES	71.25	598.44	-527.19	-88.09%
UTILITIES				
Telephone				
925 829 0666 - Hotline	196.76	181.15	15.61	8.62%
925 829 3160	298.78	252.32	46.46	18.41%
AT&T Long Distance	23.92	0.00	23.92	100.0%
Automated Hotline -Freedom Voic	154.30	160.14	-5.84	-3.65%
Total Telephone	673.76	593.61	80.15	13.5%
Total UTILITIES	673.76	593.61	80.15	13.5%
Void	0.00	0.00	0.00	0.0%
Total Expense	9,724.17	11,593.85	-1,869.68	-16.13%
Net Income	<u>-1,332.25</u>	<u>-4,156.17</u>	<u>2,823.92</u>	<u>-67.95%</u>

Valley Service Center
Profit & Loss Budget vs. Actual
March through July 2013

	<u>Mar - Jul 13</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Income				
CONTRIBUTIONS	7,296.70	6,833.30	463.40	106.78%
LITERATURE SALES				
Book Sales	4,332.65	3,728.85	603.80	116.19%
Chip Sales	502.75	556.60	-53.85	90.33%
Mini Pamphlets	44.50	20.80	23.70	213.94%
Newsletter	12.00	24.00	-12.00	50.0%
Total LITERATURE SALES	<u>4,891.90</u>	<u>4,330.25</u>	<u>561.65</u>	<u>112.97%</u>
UNITY FUNCTIONS				
Anniversary Dinner				
Total UNITY FUNCTIONS				
Total Income	12,188.60	11,163.55	1,025.05	109.18%
Cost of Goods Sold				
Cost of Goods Sold	3,796.68	3,256.45	540.23	116.59%
Total COGS	<u>3,796.68</u>	<u>3,256.45</u>	<u>540.23</u>	<u>116.59%</u>
Gross Profit	8,391.92	7,907.10	484.82	106.13%
Expense				
GENERAL OFFICE EXPENSES				
Bank Charge		13.75	-13.75	
Corporate fee	25.00	35.00	-10.00	71.43%
Insurance	510.05	600.00	-89.95	85.01%
Internet Service	200.00	200.00		100.0%
Office Equipment		550.00	-550.00	
Office Manager Expense	4,115.00	4,165.00	-50.00	98.8%
Office, Misc.	9.06	116.70	-107.64	7.76%
Postage and Delivery	18.40	62.50	-44.10	29.44%
Rent - Intergroup	100.00	100.00		100.0%
Rent - Office	2,155.00	2,155.00		100.0%
Sales Tax	831.00	755.00	76.00	110.07%
Subscriptions - Grapevine	34.97	70.00	-35.03	49.96%
Supplies, Bus	209.88	145.85	64.03	143.9%
Web Services	87.95	83.35	4.60	105.52%
Total GENERAL OFFICE EXPENSES	<u>8,296.31</u>	<u>9,052.15</u>	<u>-755.84</u>	<u>91.65%</u>
LITERATURE PURCHASES				
Pamphlet Purchases	232.12	179.20	52.92	129.53%
Total LITERATURE PURCHASES	<u>232.12</u>	<u>179.20</u>	<u>52.92</u>	<u>129.53%</u>
PRINTING & REPRODUCTION				

Valley Service Center
Profit & Loss Budget vs. Actual
 March through July 2013

	<u>Mar - Jul 13</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Meeting Schedules	119.07	304.20	-185.13	39.14%
Misc. Copying	122.33	120.85	1.48	101.23%
Newsletter	209.33	191.70	17.63	109.2%
Total PRINTING & REPRODUCTION	450.73	616.75	-166.02	73.08%
UNITY FUNCTION EXPENSES				
Workshop Expenses	71.25	100.00	-28.75	71.25%
Total UNITY FUNCTION EXPENSES	71.25	100.00	-28.75	71.25%
UTILITIES				
Telephone				
925 829 0666 - Hotline	196.76	187.50	9.26	104.94%
925 829 3160	298.78	250.00	48.78	119.51%
AT&T Long Distance	23.92	12.50	11.42	191.36%
Automated Hotline -Freedom Voic	154.30	166.70	-12.40	92.56%
Total Telephone	673.76	616.70	57.06	109.25%
Total UTILITIES	673.76	616.70	57.06	109.25%
Total Expense	9,724.17	10,564.80	-840.63	92.04%
Net Income	<u>-1,332.25</u>	<u>-2,657.70</u>	<u>1,325.45</u>	<u>50.13%</u>

Valley Service Center Group Contribution Summary March through July 2013

	<u>Mar 13</u>	<u>Apr 13</u>	<u>May 13</u>	<u>Jun 13</u>	<u>Jul 13</u>	<u>TOTAL</u>
As Bill Sees It	0.00	340.00	0.00	0.00	0.00	340.00
Broken Elevator Group	112.75	123.20	0.00	0.00	0.00	235.95
By the Book	0.00	94.60	0.00	0.00	129.06	223.66
Crossroads Fellowship	90.00	90.00	90.00	180.00	180.00	630.00
EBYPAA	100.00	0.00	0.00	0.00	0.00	100.00
Friday Night Fellowship	0.00	0.00	0.00	0.00	62.70	62.70
Friday Night Live	118.80	0.00	0.00	0.00	112.62	231.42
Hard Knox Group	0.00	0.00	134.00	0.00	0.00	134.00
Ind	0.00	0.00	0.00	20.00	10.00	30.00
Intergroup Meeting	39.00	27.00	23.65	26.36	43.00	159.01
Jay-Walkers	34.63	97.56	0.00	44.59	105.24	282.02
Ladies Lifeline	126.46	162.58	152.23	95.29	160.22	696.78
Letting Go Group	0.00	126.00	0.00	0.00	105.00	231.00
Monday Nite Live	0.00	0.00	0.00	250.00	0.00	250.00
Primary Purpose	0.00	462.09	0.00	0.00	0.00	462.09
Saturday Morning Breakfast	0.00	0.00	0.00	0.00	502.16	502.16
Serenity Seekers	0.00	0.00	0.00	94.24	210.18	304.42
Sunday Morning Coffee	0.00	0.00	0.00	0.00	433.80	433.80
The Unscripted Men's Group	331.00	345.00	0.00	140.00	100.80	916.80
Tri-Valley Fellowship	10.00	52.75	0.00	50.00	25.00	137.75
Tuesday Night Women's Step Study	0.00	0.00	0.00	0.00	39.00	39.00
Women Staying in the Book	37.80	75.00	85.20	101.70	76.20	375.90
Words Of Wisdom	0.00	0.00	0.00	518.24	0.00	518.24
TOTAL	<u>1,000.44</u>	<u>1,995.78</u>	<u>485.08</u>	<u>1,520.42</u>	<u>2,294.98</u>	<u>7,296.70</u>